

Our Client's name Company license No.: 268868

Our Client's address

Date: Tuesday, February 27, 2024 Invoice No: 2018 – 07 – 022p

Professional services rendered for DIFC non-financial companies	Notes	Year 1 US\$	Year 2 US\$
Dubai DIFC free zone company set up fees (without travel)	1.	15,500	3,950
Assistance to locate office premises in DIFC	2.	1,950	0
Estimate of Government registration fees	2	9,400	3,950
Estimate of Government License fees	3.	12,000	12,000
UAE corporate bank account opening fees (with travel)	4.	5,950	0
UAE annual statutory reporting and appointing obligations	5.	2,150	2,150
Corporate tax registration fees	6.	1,250	0
Healy Consultants Group project management fees	7.	7,950	0
Annual accounting, audit and tax fees	8.	0	9,950
VAT (5%)	9.	1,738	803
Total Healy Consultants Group fees payable by instalments	10.	57,888	0
Estimate of total Healy Consultants Group fees payable after 12 months	11.		32,803

Note: this invoice needs to be tailored for each Client. The above services and fees represent the average requirements of our Clients. I recommend you carefully read the notes below to confirm and understand all services required by your Firm, eliminating the risk of unwanted fee surprises during the engagement;



Notes to invoice above

- ealy Consultants Group fees to complete DIFC registration within <u>8 weeks</u> (click link) from receipt of engagement fees and signed documents. Before submitting a quality company incorporation application to the <u>DIFC Investors Service Centre</u>; our Staff and Client will detail-discuss the business set up considerations outlined on this web page:
- 2. Before company incorporation is complete, DIFC Authority will review and approve a lease agreement for office premises. ealy Consultants Group will assist our Client secure a simple, practical, low cost office solution. As always and on behalf of our Client, my team and I will aggressively and skilfully negotiate the minimum office rental costs and the optimum terms and conditions. The monthly rent and other related fees will be paid independently and directly to DIFC Authority by our Client. An estimate of a small flexi office space, valid for 2 visas amounts to US\$15,500 per year;
- 3. These are government fees related to the registration itself and includes i) company registration fees (US\$8,000); ii) Commercial license annual recurring fee of US\$12,000 iii) a Data protection fee of US\$1,000 and iv) other miscellaneous expenses such as reserving the company name (US\$800), couriers or purchase of the registration forms; Non-financial firms which fall under Designated Non-Financial Business or Profession (DNFBP) category would need to register with the DFSA. If DFSA registration is needed, there will be an additional fee of US\$3,500. Healy Consultants Group will provide our client with original payment receipts of all government fees. Following engagement completion, Healy Consultants Group will refund our Client any excess of funds received over actual Government costs paid;
- 4. With bank signatory travel, Healy Consultants Group will secure a UAE multicurrency corporate bank account numbers for our Client's DIFC entity. From the moment a complete application is submitted to the UAE banks, it will take on average <u>two months</u> to secure multi-currency corporate bank account numbers. Unfortunately, all UAE banks will require our Client to travel for a one-hour interview. No exceptions. Multi-currency corporate bank account opening is the most <u>challenging</u> part of the engagement. Consequently, we apply our "guaranteed bank account approval or your money back" policy.

To minimize engagement surprises and align all parties' expectations, I recommend you read <u>this web page</u>, specially the due diligence documentation section. To maximize the probability of bank approvals, Healy Consultants will:

- prepare a quality business plan, including expected inflow and outflow of funds for the first 12 months;
- contact multiple banks to secure their written confirmation, welcoming a formal application from our Client's business;
- weekly negotiate and aggressively follow up with the bank relationship managers to ensure a timely corporate bank account approval;
- 5. For both active and dormant DIFC entities, the UAE Government demands annual statutory reporting including i) economic substance and ii) Ultimate Beneficial Owners registry. Furthermore, each DIFC entity must appoint a resident company coordinator, whose annual responsibilities include i) securely maintaining company records and ii) liaising with the Authority on our Client's behalf and iii) submitting changes of company structure to the Authorities. Over the coming 12 months, Healy Consultants Group in-house Legal and Compliance Department will timely accurately and completely discharge these administrative statutory obligations;



- 6. It is a new mandatory requirement to register your company for corporate tax;
- 7. Healy Consultants Group project management fees relate to time and resources dedicated to:
 - ✓ thoroughly research and plan the DIFC business set up for our Clients specific business; and
 - ✓ devise strategies to i) minimise total engagement period and ii) complete the engagement without travel.
 - collate and supervise the legalisation and attestation and translation of Client documents; and
 - ✓ weekly detailed engagement <u>status updates</u> to our Client and weekly Friday conference calls; and
 - ascertain the specific accounting, tax, legal and compliance considerations.
 - find solutions to challenges that occur throughout the engagement.
- 8. Assuming our Clients' subsidiary is active, this is an estimate of Healy Consultants Group's fees to timely accurately and completely discharge our multi-national Clients' annual legal & accounting & <u>audit</u> statutory obligations. Refer to this <u>web page</u> to better understand this important annual professional service. For a dormant inactive company, our fees are <u>only US\$1,200</u>.
- 9. In accordance with the <u>UAE VAT law</u>, Healy Consultants Group DMCC is required to impose 5% VAT on all invoices issued to i) UAE based Clients that are VAT registered or ii) multi-national Clients' setting up business in the UAE. Healy Consultants Group DMCC sales invoices are zero VAT rated for multi-national Clients' requiring business set up outside of UAE;
- 10. All fees quoted in this sales invoice correspond to fees quoted on Healy Consultants Group's business web site. Please review this invoice carefully to identify errors, including the embedded web links. During the rush of the business day, it is possible that our Staff inadvertently made fee calculation or typing errors, or omitted services or previous fee payments from our Clients. In the unlikely and unfortunate event you identify errors, please revert to us directly and we will immediately amend the invoice. I apologize in advance if I or my staff made invoice errors.
- 11. Assuming our Client re-engages Healy Consultants Group in 2023, this fee is an estimate of the fees payable next year, 12 months after the date of company registration in 2022;
- 12. Engage Healy Consultants Group to <u>project manage</u> business set up in every country on the planet. We are the best in the <u>world</u> at what we do, timely completing the A to Z of every country engagement;
- 13. In accordance with <u>DIFC Companies Regulation</u>, the minimum issued share capital of US\$50,000 must be deposited to the company bank account in full during company incorporation. To optimize engagement efficiency and minimize delays, Healy Consultants Group is happy to deposit these funds on behalf of our clients;
- 14. In accordance with the <u>UAE VAT law</u>, a business must register for VAT if its taxable supplies and imports is anticipated to exceed AED375,000 (US\$102,000) in the next 30 days. Our VAT registration fees are US\$750;



15. Healy Consultants Group will be pleased to assist secure employee <u>visa</u> approvals. Our fee is US\$4,950 for the first employee and US\$3,950 per employee thereafter. Before submitting a visa application, applicants must ensure their passport has at least 2 blank pages and a validity of at least 6 months; The Government enjoys ultimate power of approval of visa applications. Consequently, guaranteed success is outside of Healy Consultants Group's control. What is inside our control is the preparation and submission of a high-quality immigration visa application that maximizes the likelihood of visa approval.

If required, Healy Consultants Group will also apply for dependent visas. Our fees will be i) US\$2,950 for a spouse; and ii) US\$1,950 per child. Dependent visas can only be applied after the principal sponsor has obtained i) an Emirates ID card; ii) a signed lease agreement for a residential property large enough to accommodate all dependents; and iii) the Ejari registration for this residential property;

- 16. In accordance with the Free Zone Authority, each Free Zone company is required to appoint an auditor within 30 days of trade license issuance and supply the Free Zone Authority with an Auditor appointment letter. Estimate of auditor appointment charges are US\$300 payable directly to the Audit Firm;
- 17. Multi-national Clients' looking to serve the UAE market, must appoint an Emirati Service Agent (LSA or Sponsor). As always, Healy Consultants Group will be pleased to provide our Client with a local professional passive nominee service agent in Dubai. Our one-time finder fee of US\$ 2,250 includes i) supplying our Client with a detailed comparison table contrasting different local nationals interested in sponsoring the UAE entity and ii) aggressively and skilfully negotiating the annual local agent service fees and iii) crafting a local agent service agreement that protects our Client's Dubai business and iv) supplying our Client with detailed due diligence documentation about the preferred agent and v) facilitating a skype or multi-party free dial in conference call with your preferred sponsor and vi) registering the agent appointment with the government authorities;

Depending on the local service agent selected, our Client should budget to pay annual Emirati Service Agent fees ranging from US\$5,000 to US\$12,000. For transparency purposes, this annual fee is payable directly to the Dubai local agent by our Client, independently of Healy Consultants Group. As we aggressively and skilfully negotiate the minimum annual an Emirati Service Agent fees with your preferred local agent, Healy Consultants Group will cc our Client in our email communications;

18. Some of our Clients require an <u>immediate Dubai solution</u>. With this strategy, within a day Healy Consultants Group can supply our Client i) an existing dormant Dubai company number; ii) an already approved Dubai corporate bank account number; and iii) a business address. Turnkey solutions are attractive to those entrepreneurs who wish to immediately close a country deal, sign a contract or invoice a customer;



19. Refer to this important web page for additional terms and conditions applying to this country engagement.

Thank you for your business and we look forward to working closely with you over the coming months, as we create your DIFC free zone subsidiary.

Best regards,

Aidan Healy