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Dubai Limited Liability Partnership Invoice

Our Client's name Company Reg. No.: 921530

Our Client's address

Date: Wednesday, November 21, 2018 Invoice No: 2018 – 10 – 003p

| Professional services for <u>Dubai LLP</u> (without travel) | Notes | Year 1 US\$ | Year 2 US\$ |
|--|-------|----------------|----------------|
| Dubai LLP <u>formation</u> fees (without travel) | 1. | 5,950 | 1,550 |
| Assistance to locate office premises in Dubai | 2. | 950 | 0 |
| Estimated Dubai Government registration fees | 3. | 2,830 | 0 |
| Estimate of Government business license fees | 4. | 3,350 | 3,350 |
| Dubai partnership bank account opening fees (without travel) | 5. | 4,950 | 0 |
| Project Management fees for a 3-month engagement | 6. | 3,950 | 0 |
| Estimate of annual accounting, audit and tax fees | 7. | 0 | 4,950 |
| Total Healy Consultants Group PLC fees payable this month | 8. | 21,980 | 0 |
| Estimate of total Healy Consultants Group PLC fees payable after 12 months | 9. | | 9,850 |

Note: this invoice needs to be tailored for each Client. The above services and fees represent the average requirements of our Clients. I recommend you carefully read the notes below to confirm and understand all services required by your Firm, eliminating the risk of unwanted fee surprises during the engagement;

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Notes to invoice above

Healy Consultants Group PLC fees to efficiently and effectively complete Dubai LLP registration within 5 weeks by i) choosing the optimum regulatory license for our Client's business activities; ii) reserving a LLP name with DIFC; iii) settling our accountant and lawyer fees; and iv) preparing a high quality partnership registration application for Department of Economic Development;

All <u>engagement fees</u> (click link) are agreed and paid up front and agree to the fees published on our country web pages. Consequently, there are no hidden fees, surprises or ambushes throughout the engagement. All engagement deadlines are agreed up front in the form of a <u>detailed project plan</u>, mapping out <u>deliverables</u> by week throughout the engagement term;



Every week during the engagement, Healy Consultants Group PLC will email our Client a <u>detailed status</u> <u>update</u>. Our Client is immediately informed of engagement problems together with solutions. Your dedicated engagement manager is reachable by phone, Skype, live chat and email and will communicate in your preferred language;

- 2. Before LLP registration is complete, the Dubai Government must review and approve a lease agreement for office premises. If your Firm requires this service from Healy Consultants Group PLC, our one-time fee amounts to US\$950. The monthly rent thereafter will be paid independently and directly to the landlord by our Client. An estimate of such a rental for a space of 10 sqm for one employee is US\$5,000 per month;
- 3. This fee is an estimate of government costs payable during your Firm's engagement. For transparency purposes, all government fee payments will be supported by original receipts and invoices. Examples of government costs include i) reserving the LLP name at the <u>DIFC</u>; iii) apply for LLP registration at <u>DIFC</u>; iii) notarize the LLP partnership deed; iv) file the LLP documents with the DED; v) apply for the establishment card at the <u>Ministry of Labor</u>; vi) register local employees with the Ministry of Labor and the <u>General Authority for Pension and Social Security</u>. Following engagement completion, Healy Consultants Group PLC will refund our Client any excess of funds received over actual Government costs paid;
- 4. For our Client specific business in Dubai, this fee is an estimate of government costs payable specifically to secure the business regulatory license; This fee also includes Healy Consultants Group fees to prepare a high quality license application for the <u>Dubai Chamber of Commerce and Industry</u> (DCCI) and prepare a detailed business plan. The license fee may vary depending of the company business activity;
- 5. Healy Consultants Group PLC will be pleased to open a Dubai partnership bank account. It is a time-consuming task, and Healy Consultants Group PLC will shelter our Client from the associated administrative challenges. As you can appreciate, it is a difficult task to obtain bank account approval through a newly formed company when shareholders, directors and bank signatories reside overseas.

Healy Consultants Group PLC will choose banks that have i) good e-banking platforms; ii) issue cheque books to pay local expenses; iii) if possibe, do not rely on intermediate banks to handle their incoming and outgoing funds transfers; iv) issue corporate visa debit cards; and v) supply quality email and telephone customer service; The bank signatory to the bank account can be a foreigner and non-resident in UAE. That said, usually cheque books and debit cards are issued to those companies with a resident bank signatory;

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Healy Consultants Group PLC will prepare a business plan for the bank to optimize the probability of partnership bank account approval. Depending on our Client's business and nationality, there is a 40% probability the banks will request a bank signatory to travel for a one-hour bank interview. Healy Consultants Group PLC will try its best to negotiate with the bank for a travel exemption. If our Client must travel to Dubai for partnership bank account opening, Healy Consultants Group PLC will refund our Client US\$950;

If our Client is not comfortable with only a Dubai partnership bank account, Healy Consultants Group PLC will be pleased to open an international corporate bank account (click link) outside of Dubai. Examples include New York, Germany, Liechtenstein, Austria, Bulgaria, South Africa, Australia, London or South America. All banks will be top tier banks in these countries with excellent internet banking services. Example of our global banking partners include HSBC, Standard Chartered Bank, Citibank, Barclays, Standard bank, ANZ bank, VTB bank, UBS, Credit Suisse;

There is a 25% probability the bank officer will request i) a set of partnership documents to be certified by a local Public Notary or legalized by the Ministry of Industry and Trade; and ii) a set of personal documents from each individual partner and bank signatory to be certified, apostilled or attested in the nearest country embassy and translated to Arabic. Following appropriate attestation of signatures, bank due diligence and corporate bank account opening forms, our Client couriers signed corporate bank account opening set required by the bank to our preferred address;

The banks enjoy ultimate power of approval of partnership bank account applications. Consequently, guaranteed success is outside of Healy Consultants Group PLC's control. What is inside our control is the preparation and submission of a high-quality bank application that maximizes the likelihood of approval. To date, we enjoy a 100% approval record because of our global banking relationships and determination.







Global banks continue to tighten corporate bank account opening procedures, their internal compliance departments completing more thorough due diligence of Clients. Consequently, our Clients should expect the bank account approval period to take up to 4 weeks. Furthermore, global banks now require evidence of proof of business in the country where the corporate bank account will be, including sales contracts or lease agreement;

- 6. Healy Consultants Group PLC project management fees relate to time and resources dedicated to:
 - a) thoroughly research and plan Dubai business set up for our Client;
 - b) devising strategies to i) minimise the total engagement period; ii) complete the engagement without our Client's travel; iii) avoid the need for a Dubai <u>national shareholder</u>; and iv) avoid the need for a specific regulatory license;
 - c) agreeing the optimum corporate structure with our Client;
 - d) submitting a high-quality company incorporation application to the DED;
 - e) choosing the optimum regulatory license for our Client business activities (if required);
 - injecting the paid up share capital on our Client's behalf (if required);

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- g) collating and supervising the legalisation and attestation and translation of Client documents;
- h) weekly detailed engagement status updates to our Client and weekly Thursday conference calls;
- i) payment of retainer fees to multiple local lawyers and accountants;
- ensuring our Client complies with local regulations and legally owns and controls the entity;
- k) ascertain the specific accounting, tax, legal and compliance considerations;
- finding solutions to challenges that occur throughout the engagement;
- m) determining the local and international tax obligations of the new entity, including corporate income tax, payroll taxes, withholding tax and sales taxes;
- 7. For an active trading partnership, these annual <u>accounting</u>, <u>audit and tax fees</u> are an estimate of Healy Consultants Group PLC fees to efficiently and effectively discharge your annual partnership accounting, audit and tax obligations. Following receipt of a set of draft accounting numbers from your partnership, Healy Consultants Group PLC will more accurately advise accounting and tax fees. For a dormant partnership, Healy Consultants Group PLC fees are only US\$950;



- 8. All fees quoted in this invoice correspond to fees quoted on Healy Consultants Group PLC' website. Please review this invoice carefully to identify errors. During the rush of the business day, it is possible that Healy Consultants Group PLC inadvertently made fee calculation errors, typing errors or omitted services or omitted historic fee payments from Clients. In the unfortunate event you identify invoice errors, please revert to me directly re the same. I apologize in advance if I or my staff made invoice errors;
- 9. Assuming our Clients re-engage Healy Consultants Group PLC in year 2, this fee is an estimate of the fees payable next year, 12 months after the date of company registration;
- 10. The fees quoted in this invoice are a prediction of the fees required to efficiently and effectively complete this engagement in a timely manner. If during the engagement Healy Consultants Group PLC realizes that the project is more complex than anticipated, requiring a large additional investment of time, my Firm will revert to request additional fees;
- 11. In accordance with <u>Dubai Company Law</u>, there is no paid up share capital due for a partnership to be deposited into the partnership bank account;
- 12. A partnership can be set up in 5 weeks and 99% foreign ownership. Each LLP must appoint a local resident partner within the LLP. A local partner or sponsor is not involved in the operations of the partnership. If required, Healy Consultants Group PLC will be happy to act as your company's local partner. Our estimate fee for the same amounts to US\$10,800 per annum;
- 13. If our Client requires non-resident nominee shareholder and director <u>services (click link)</u>, Healy Consultants Group PLC will be pleased to assist. Our fee for professional, passive nominee non-resident corporate shareholder amounts to US\$2,100 per annum. Our fee to be both non-resident nominee director and shareholder amounts to US\$6,600 per annum. Being the sole shareholders and sole director of a Client's company exposes Healy Consultants Group PLC to reputation, litigation and financial risk;
- 14. Engage Healy Consultants Group PLC to <u>project manage</u> business set up in every country on the planet. We are the best in the <u>world</u> at what we do, timely completing <u>the A to Z</u> of every country engagement;

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15. If our Client and Healy Consultants Group PLC properly plan this engagement, our Clients will <u>not</u> have to travel during this engagement. Healy Consultants Group PLC will efficiently complete partnership registration and corporate bank account opening in a timely manner without our Client's presence. Instead, our Client will need to i) sign and get documents legalized in the embassy in their country of origin; and ii) courier the originals to Healy Consultants Group PLC's office;



- 16. If required, Healy Consultants Group PLC will be pleased to assist your partnership to secure employee visa approvals. Our fee is US\$4,950 for the first employee and US\$3,950 per employee therafter. Our employee visa fee includes preparation of a quality visa application and submitting to the correct Government immigration officers. The Government enjoys ultimate power of approval of visa applications. Consequently, guaranteed success is outside of Healy Consultants Group PLC' control. What is inside our control is the preparation and submission of a high-quality immigration visa application that maximizes the likelihood of visa approval;
- 17. Monthly, quarterly and mid-year Government tax obligations include monthly and quarterly payroll reporting. If you need our help, Healy Consultants Group PLC can complete monthly Government reporting for a monthly fee of US\$860. Healy Consultants Group PLC monthly support will include i) receive in Dropbox the monthly invoices from our client; ii) label monthly bank statement transactions; and iii) submission of monthly employee payroll reporting;
- 18. During the engagement, shareholders and directors documents may need to be translated into the local language and attested in the Client's country of origin and in UAE before the Government and Bank approves partnership registration and partnership bank account opening respectively. Consequently, our Client should budget for possible additional translation and embassy atestation fees in their country of origin as well as in UAE. Either our Client or Healy Consultants Group PLC can complete this administrative task;
 - As always, Healy Consultants Group PLC will negotiate with all third parties to eliminate or reduce additional engagement costs. For transparency purposes, all third-party fee payments will be supported by original receipts and invoices. Examples of possible third-party payments include i) embassy fees; ii) notary public costs; iii) official translator fees;
- 19. Depending on our Client's business and nationality, the Dubai Government may require a special regulatory license to carry on your business in the country. Healy Consultants Group PLC will assist our Client secure license approval; there may be additional engagement fees. However, the Government enjoys ultimate power of approval of company registrations and business licenses;
- 20. Some of our Clients engage Healy Consultants Group PLC to <u>recruit (click link)</u> local employees. We have a lot of experience in this area and we are quite skilled at securing quality candidates for our Clients;
- 21. It is important our Clients are aware of their personal and corporate tax obligations in their country of residence and domicile. Let us know if you need Healy Consultants Group PLC help to clarify your local and international annual tax reporting obligations;
- 22. As stipulated on our <u>business website</u> and in section 3 of our engagement letter, Healy Consultants Group PLC will only commence the engagement following i) settlement of our fees; and ii) completion and signing of our legal engagement letter;

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- 23. Some of our Clients require an <u>immediate Dubai solution</u>. With this strategy, within a day Healy Consultants Group PLC can supply our Client i) an existing dormant Dubai company number; ii) an already approved Dubai corporate bank account number; and iii) a business address. Turnkey solutions are attractive to those entrepreneurs who wish to immediately close a country deal, sign a contract or invoice a customer;
- 24. Healy Consultants Group PLC will only incorporate your company after 75% of documentation is received by email. Healy Consultants Group PLC will only open a corporate bank account after 100% of the Client's original due diligence documentation is received by courier;
- 25. During the annual renewal engagement with our Client, our in-house <u>Legal and Compliance Department</u> (click link) reviews the quality and completeness of our Client file. Consequently, Healy Consultants Group PLC may revert to our Client to ask for more up to date <u>due diligence documentation</u>;
- 26. To assist our Clients to minimize foreign exchange costs, we offer the payment in SG\$, Euro, Pounds or US\$. Kindly let me know in which currency your Firm prefers to settle our fees and I will send an updated invoice, thank you;



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Thank you for your business and we look forward to working closely with you over the coming weeks as we <u>project manage (click link)</u> your Dubai business set up engagement.

Best regards,

Aidan Healy

Aidan Healy

Business owner

Healy Consultants Group PLC

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