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# **Dubai Media City Free Zone Entity Invoice**

Our Client's name Company Reg. No.: 921530

Our Client's address

Date: Monday, November 19, 2018 Invoice No: 2018 – 10 – 003p

Professional services for Dubai Media City Free Zone Company (without travel)	Notes	Year 1 US\$	Year 2 US\$
Dubai Media City (DMC) FZ company formation fees (without travel)	1.	8,700	1,900
Assistance to locate office premises in DMC	2.	950	0
Dubai corporate bank account opening fees (without travel)	3.	4,950	0
Estimated <u>DMC Government registration and license</u> fees	4.	5,050	5,050
Estimate of annual accounting, audit and tax fees	5.	0	4,950
Total Healy Consultants Group PLC fees payable this month	6.	19,650	0
Estimate of total Healy Consultants Group PLC fees payable after 12 months	7.		11,900

**Note:** this invoice needs to be tailored for each Client. The above services and fees represent the average requirements of our Clients. I recommend you carefully read the notes below to confirm and understand all services required by your Firm, eliminating the risk of unwanted fee surprises during the engagement;

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### Notes to invoice above

Healy Consultants Group PLC's fees to efficiently and effectively complete Dubai Media City (DMC) freezone company registration within <u>3 weeks</u> including i) choosing the optimum regulatory license for our Client's business activities; ii) reserving a company name with the <u>DMC Authority</u>; iii) settlement of our accountant and lawyer fees and iv) preparing a high quality company incorporation application to the <u>DMC Authority</u>;

All <u>engagement fees</u> (click link) are agreed and paid up front and agree to the fees published on our country web pages. Consequently, there are no hidden fees, surprises or ambushes throughout the engagement. All engagement deadlines are agreed up front in the form of a <u>detailed project plan</u>, mapping out <u>deliverables</u> by week throughout the engagement term;



Every week during the engagement, Healy Consultants Group PLC will email our Client a <u>detailed status</u> <u>update</u>. Our Client is immediately informed of engagement problems together with solutions. Your dedicated engagement manager is reachable by phone, Skype, live chat and email and will communicate in your preferred language;

- 2. Before company incorporation is complete, DMC will review and approve a lease agreement for office premises. If your Firm requires this service from Healy Consultants Group PLC, our one-time fee amounts to US\$950. Our Clients should expect to pay annual office rent of US\$7,750 per annum to the Free Zone Authority for a 25 sqm office;
- 3. Healy Consultants Group PLC will be pleased to open a UAE corporate bank account for our Client. It is a time consuming task, and Healy Consultants Group PLC will shelter our Client from the associated administrative challenges As you can appreciate, it is a difficult task to obtain bank account approval through a newly formed company, when shareholders and directors and bank signatories reside overseas. Healy Consultants Group PLC will prepare a business plan for the bank to optimize the probability of corporate bank account approval. Depending on our Client's business and nationality, there is a 40% probability the banks will request a bank signatory to travel for a one hour bank interview. Healy Consultants Group PLC will try its best to negotiate with the bank for a travel exemption. If our Client must travel to UAE for corporate bank account opening, Healy Consultants Group PLC will refund our Client US\$950;

If our Client is not comfortable with only a UAE corporate bank account, Healy Consultants Group PLC will be pleased to open an international corporate bank account (click link) outside of UAE. Examples include New York, Germany, Liechtenstein, Austria, Bulgaria, South Africa, Australia, London. All banks will be top tier banks in these countries with excellent internet banking services. Example of our global banking partners include HSBC, Standard Chartered Bank, Citibank, Barclays, Standard bank, ANZ bank, VTB bank, UBS, Credit Suisse;

The banks enjoy ultimate power of approval of corporate bank account applications. Consequently, guaranteed success is outside of Healy Consultants Group PLC's control. What is inside our control is the preparation and submission of a high quality bank application that maximizes the likelihood of approval. To date, we enjoy a 100% approval record because of <u>our global banking relationships</u> and determination.

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Global banks continue to tighten corporate bank account opening procedures, their internal compliance departments completing more thorough due diligence of Clients. Consequently, our Clients should expect the bank account approval period to take up to 4 weeks. Furthermore, global banks now require evidence of proof of business in the country where the corporate bank account will be, including sales contracts or lease agreement;

- 4. This fee is an estimate of government costs payable during your Firm's engagement. For transparency purposes, all government fee payments will be supported by original receipts and invoices. Examples of government costs include i) submitting application and settling company registrations fees to the Dubai Media City Free Zone Authority; ii) reserving the company name with DMC Free Zone Authority iii) other miscellaneous expenses such as couriers or buying registrations forms. and iv) estimate of annual license fees payable to DMC. Actual license fees will depend on the business activity. Following engagement completion, Healy Consultants Group PLC will refund our Client any excess of funds received over actual Government costs paid;
- 5. For an active trading company, these annual accounting, audit and tax fees are an estimate of Healy Consultants Group PLC fees to efficiently and effectively discharge your annual company accounting, audit and tax obligations. Following receipt of a set of draft accounting numbers from your company, Healy Consultants Group PLC will more accurately advise accounting and tax fees. For a dormant company, Healy Consultants Group PLC fees are only US\$950;
- 6. All fees quoted in this invoice correspond to fees quoted on Healy Consultants Group PLC' website. Please review this invoice carefully to identify errors. During the rush of the business day, it is possible that Healy Consultants Group PLC inadvertently made fee calculation errors, typing errors or omitted services or omitted historic fee payments from Clients. In the unfortunate event you identify invoice errors, please revert to me directly re the same. I apologize in advance if I or my staff made invoice errors;
- 7. Assuming our Clients re-engage Healy Consultants Group PLC in year 2, this fee is an estimate of the fees payable next year, 12 months after the date of company registration;
- 8. The fees quoted in this invoice are a prediction of the fees required to efficiently and effectively complete this engagement in a timely manner. If during the engagement Healy Consultants Group PLC realizes that the project is more complex than anticipated, requiring a large additional investment of time, my Firm will revert to request additional fees;
- 9. In accordance with Dubai Media City Free Trade Zone Authority, the issued share capital must be deposited into the corporate bank account right after company registration;
- 10. Engage Healy Consultants Group PLC to <u>project manage</u> business set up in every country on the planet. We are the best in the <u>world</u> at what we do, timely completing <u>the A to Z</u> of every country engagement;

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11. If our Client and Healy Consultants Group PLC properly plan this engagement, our Clients will <u>not</u> have to travel during this engagement. Healy Consultants Group PLC will efficiently complete company registration and corporate bank account opening in a timely manner without our Client's presence. Instead, our Client will need to i) sign and get documents legalized in the embassy in their country of origin; and ii) courier the originals to Healy Consultants Group PLC's office;



12. During the engagement, shareholders and directors documents may need to be translated into the local language before the Government and Bank approves company registration and corporate bank account opening respectively. Consequently, our Client should budget for possible additional translation and embassy atestation fees in their country of origin as well as in UAE. Either our Client or Healy Consultants Group PLC can complete this administrative task;

As always, Healy Consultants Group PLC will negotiate with all third parties to eliminate or reduce additional engagement costs. For transparency purposes, all third-party fee payments will be supported by original receipts and invoices. Examples of possible third-party payments include i) embassy fees; ii) notary public costs; iii) official translator fees;

- 13. If our Client requires non-resident nominee shareholder and director <u>services (click link)</u>, Healy Consultants Group PLC will be pleased to assist. Our fee for professional, passive nominee non-resident corporate shareholder amounts to US\$2,100 per annum. Our fee to be both non-resident nominee director and shareholder amounts to US\$6,600 per annum. Being the sole shareholders and sole director of a Client's company exposes Healy Consultants Group PLC to reputation, litigation and financial risk;
- 14. Many of our clients need to appoint a UAE national as their Local Service Agent (LSA or Sponsor) in order to do business inside the UAE. If required, Healy Consultants Group PLC will be pleased to provide our Client with a local professional passive nominee resident service agent in Dubai. Our one-time finder fee is US\$1,950 and includes i) supplying our Client with a detailed comparison table contrasting different local nationals interested in sponsoring the UAE entity; ii) aggressively and skilfully negotiating the annual local agent service fees; iii) crafting a local agent service agreement that protects our Client foreign investment in Dubai; iv) supplying our Client with detailed due diligence documentation; v) facilitating a Skype or multiparty free dial in conference call with your preferred sponsor; and vi) registering the agent appointment with the government authorities;

Depending on the local service agent selected, our Client should budget to pay annual agent service fees ranging <u>from US\$5,000 to US\$12,000</u>. For transparency purposes, this annual fee is payable directly to the Dubai local agent by our Client, independently of Healy Consultants Group PLC. As we aggressively and skilfully negotiate the minimum annual fees with your preferred local agent, Healy Consultants Group PLC will cc our Client in our email communications;

15. Depending on our Client's business and nationality, <u>DMC free Zone Authority</u> may require a special regulatory license to carry on your business in the country. Healy Consultants Group PLC will assist our Client secure license approval; there may be additional engagement fees. However, the Government enjoys ultimate power of approval of company registrations and business licenses;

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16. If required, Healy Consultants Group PLC will be pleased to assist your firm to secure employee visa approvals. Our fee is US\$4,950 for the first employee and US\$3,950 per employee thereafter. Each employee visa includes i) a Government deposit of US\$800 (AED3,000), payable to the Government and refundable upon de-registration of the entity; ii) a medical fitness test of US\$235; and iii) emirates ID application and card issuance of US\$165. Before submitting a visa application, applicants must ensure their passport has at least 2 blank pages and a validity of at least 6 months. If a visa application is commenced with the applicant in UAE, the applicant must remain within the country during the process;

If required, Healy Consultants Group PLC will also apply for dependent visas. Our fees will be i) US\$2,950 for a spouse; and ii) US\$1,950 per child. Dependent visas can only be applied after the principal sponsor has obtained i) an Emirates ID card; ii) a signed lease agreement for a residential property large enough to accommodate all dependents; and iii) the Ejari registration for this residential property;

Our visa fees include i) preparation of a quality visa application and ii) submitting to the correct Government immigration officers. The Government enjoys ultimate power of approval of visa applications. Consequently, guaranteed success is outside of Healy Consultants Group PLC's control. What is inside our control is the preparation and submission of a high-quality immigration visa application that maximizes the likelihood of visa approval;

17. Some of our Clients require an <u>immediate Dubai solution</u>. With this strategy, within a day Healy Consultants Group PLC can supply our Client i) an existing dormant Dubai company number; ii) an already approved Dubai corporate bank account number; and iii) a business address. Turnkey solutions are attractive to those entrepreneurs who wish to immediately close a country deal, sign a contract or invoice a customer;



- 18. Monthly, quarterly and mid-year Government tax obligations include monthly and quarterly payroll reporting, VAT and corporation tax return filing. If you need our help, Healy Consultants Group PLC can complete monthly Government reporting for a monthly fee of US\$860. Healy Consultants Group PLC monthly support will include i) receive in Dropbox the monthly invoices from our client; ii) label monthly bank statement transactions; iii) preparation and submission of VAT returns; and iv) submission of monthly employee payroll reporting;
- 19. To assist our Clients to minimize foreign exchange costs, we offer the payment in SG\$, Euro, Pounds or US\$. Kindly let me know in which currency your Firm prefers to settle our fees and I will send an updated invoice, thank you;
- 20. It is important our Clients are aware of their personal and corporate tax obligations in their country of residence and domicile; and they will fulfill those obligations annually. Let us know if you need Healy Consultants Group PLC help to clarify your local and international annual tax reporting obligations.
- 21. Healy Consultants Group PLC will only incorporate your company after 75% of <u>due diligence documentation</u> is received by email. Healy Consultants Group PLC will only open a corporate bank account after 100% of the Client's original due diligence documentation is received by courier;
- 22. As stipulated on our <u>business website</u> and in section 3 of our engagement letter, Healy Consultants Group PLC will only commence the engagement following i) settlement of our fees and ii) completion and signing of our legal engagement letter;

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- 23. Some of our Clients engage Healy Consultants Group PLC to <u>recruit (click link)</u> local employees. We have a lot of experience in this area and we are quite skilled at securing quality candidates for our Clients;
- 24. During the annual renewal engagement with our Client, our in-house <u>Legal and Compliance Department</u> (<u>click link</u>) reviews the quality and completeness of our Client file. Consequently, Healy Consultants Group PLC may revert to our Client to ask for more up to date <u>due diligence documentation</u>;

Thank you for your business and we look forward to working closely with you over the coming weeks as we project manage (click link) your Dubai free zone business set up engagement.

Best regards,

Aidan Healy

Aidan Healy

**Business owner** 

Healy Consultants Group PLC

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#### **Document and Attachments**

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